



The Tool Box

Serving the Electrical, HVAC & Plumbing Industries Since 1912

Volume 3, Issue 67 February 6, 2006

2006 Priority Issues From The SC Small Business Chamber of Commerce

Affordable Health Care/Insurance

While others just talk about the health insurance crisis in which over 60% of the small businesses in the state can't afford to offer health insurance to their employees, the Small Business Chamber is working toward solutions. Several public/private hybrid proposals will be strongly pursued in 2006. Two of these will seek to expand current federal health care funded programs with private sector health care/insurance. Creative programs using Community Health Centers and Medicaid funds to help small businesses will be sought. Affordable health care/insurance is essential to lower personnel costs to small businesses and make small businesses more competitive for retaining skilled workers.

Economic Development for Small Businesses & Entrepreneurs

1. Securing Dept. of Commerce Resources The S.C. Dept. of Commerce must commit the resources to build entrepreneurial and small business friendly communities from the ground up. This means developing the same type of local assistance currently being offered exclusively for big business recruitment by field agents. Resources in the communities can help coordinate local needs assessments and plan development. Such a grass-roots campaign can better communicate state incentives, such as the new Job Tax Credits, available for small businesses.

2. Increase Per Capita Income By Keeping More State Procurement Dollars At Home While developing new businesses that will attract more out-of-state dollars to South Carolina is an important part of the current effort to increase the income of our workers, reducing the flow of our tax dollars going out-of-state is also important. The State of South Carolina spends at least 42% (\$1.3 billion) of its state procurement dollars out of state every year. State agencies should be encouraged to buy locally and contract decisions should be influenced by "best value" to the state. "Best Value" would be calculated by a fiscal impact assessment indicating which contract proposals are a better value to the state. This same procurement process should be used by local government.

3. Fight Increases In Workers' Comp Insurance In 2005, the Small Business Chamber successfully secured funding to make our Workers' Compensation Insurance system more efficient and our Attorney General's Office better able to fight insurance fraud. Premium fraud causes law abiding businesses to pay at least \$41 million additional premiums every year. While it is too early for the positive impacts of these reforms to be felt, efforts must be made to address the number one cost factor in premiums—health care costs. In addition, any legislative efforts that will result in higher premiums must be opposed.

4. Make Job Tax Credits Easier To Use In 2005, the Small Business Chamber won an important battle to make job tax credits available to small businesses for adding as few as two new workers. Now, these new tax incentives for small businesses must be made easier to use and permanent.

5. Funds For Technical Colleges And Small Business Assistance Allocating lottery revenue to cover 75% of a qualified student's tuition at our technical colleges is vital to developing a well-trained, highly skilled workforce for our small businesses. The SC Manufacturing Extension Partnership, which provides low cost consulting to the state's small manufacturers, must be properly funded in the state budget. Additional funds are needed for the state's Small Business Development Center to address increased demands for its services by entrepreneurs and existing small businesses.

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2006

WINTER

RETREAT

MYRTLE BEACH

MARRIOTT

RESORT at

GRANDE DUNES

MARCH 2-5, 2006

SEE

YOU

THERE

(See Agenda Page 5)

PROJECTS FOR BID & BID FORECAST

MECHANICAL CONTRACTORS ASSOCIATION OF SOUTH CAROLINA
 P.O. Box 384, Columbia, South Carolina 29202 · 1504 Morninghill Drive, Columbia, South Carolina 29210
 PHONE (803)772-7834 · FAX (803)731-0390 · E-MAIL: mflowers@mcasc.com WEBSITE: www.mcasc.com

JOB TO BE BID THROUGH THE MCASC BID PROCEDURE.
 ALL MECHANICAL CONTRACTORS WHO ARE NOT MEMBERS OF THIS ASSOCIATION BIDDING ON THESE ADVERTISED JOBS ARE INVITED AND URGED TO UTILIZE THE MCASC BID PROCEDURE PUBLISHED HEREIN.
 INFORMATION PUBLISHED BY THE MECHANICAL CONTRACTORS ASSOCIATION OF SOUTH CAROLINA

NOTES:

1. ALL JOBS LISTED WITHOUT REFERENCE TO THE MCASC FOUR-HOUR DESIGNATION ARE EITHER ZERO OR TWO-HOUR BID JOBS.
2. ALL ASPECTS OF THE MCASC FOUR-HOUR BID PLAN APPLY TO JOBS DESIGNATED AS EITHER ZERO OR TWO-HOUR JOBS WITH THE EXCEPTION OF TIME & BID PROCEDURE OFFICE/SIGNATORY GENERAL CONTRACTOR INTERFACING.

***MCASC BID PROCEDURE SIGNATORY GC'S INDICATED WITH "O"**

PIEDMONT AREA

CHAIRMAN DESIGNATING COMMITTEE
 DAVID BISHOP
 TEL: (864) 578-7252 FAX: 578-341

NO JOBS LISTED

MIDLANDS AREA

CHAIRMAN DESIGNATING COMMITTEE

NO JOBS LISTED

PEE DEE AREA

CHAIRMAN DESIGN. COMMITTEE
 WILLIAM L. SELF
 TEL: (803) 432-8519 FAX: 432-3845

PAUL PREVATTE
 G'TOWN, HORRY & MARION
 TEL: (843) 272-4915 FAX: 272-6071

JIMMY LEE
 FLO, DAR, DIL, C'FLD & M'BORO
 TEL:(843) 669-8243 FAX: 673-0826

NO JOBS LISTED

COASTAL AREA

CHAIRMAN DESIGNATING COMMITTEE
 RON RUNYON
 TEL: (843) 556-5636 FAX: 763-3091

NO JOBS LISTED

[MCASC Would Like To Extend Our Thoughts And Prayers To The Following Families:](#)

CONCERNS

Donna Dill (Daughter of R. Jack Dill, Jr.) Jennings-Dill, Inc., Greenville
 Chris Kirkland, G-M Mechanical, Greenville
 Gloria Hill (Wife of Bob Hill) Hill Electric, Anderson
 Lois Duke (Mother of Bob Duke) Honorary Life Member, Greenville
 Mildred George (Mother of Robbie Stephens) Temporary Services, Spartanburg

SYMPATHY

Legrand Richardson, Past State President, Atlantic Electric/Atlantic Fabricators, Charleston
 R. Jack Dill, Sr., (Father of R. Jack Dill, Jr.) Jennings-Dill, Inc., Greenville
 Grandfather of Jeff Rogers, Maddux Supply, Greenville

WEEK OF – FEBRUARY, 2006—MARCH, 2006

DAY	JOB NO.	4/HR	LOCATION	NAME	BID DATE	TIME
No Jobs Listed						

“Tool Box Talks”**Safety Tips****First Aid**

It's an excellent idea for construction workers and for everyone to know first aid fundamentals: how to stop bleeding, start breathing, start a stopped heart beating again, and give any other vitally needed care until professional help arrives.

Suppose there is an accident here at the job site and a person is bleeding badly. **THE MOST IMPORTANT THING YOU CAN DO FOR A SERIOUS INJURY IS CALL 911.** A knowledge of simple first aid is also necessary. It is important to stop the bleeding immediately. Have the victim lie quietly, and then apply direct pressure right on top of the wound with a sterile pad or the cleanest piece of cloth you can find. Minor wounds such as cuts and scratches should always be treated too.

If someone should happen to get concrete in their eyes, it is important to act quickly. The first thing you must do is dilute the concrete by pouring water into the eyes. Have the victim lie with the head to one side, and then have someone hold the eyes open while you pour water into them. You may need medical attention if it is severe. Remember you only have one pair of eyes. Take care of them by using proper eye protection.

Do not try to remove a foreign particle embedded in the eye's surface. Instead, have the victim lie flat, place a sterile pad over the eye, bandage it in place, and get medical help immediately. If the particle is under the eyelid or floating on the surface of the eyeball, you can try removing it with the corner of a clean piece of cloth. Never rub the eye to get it out.

Let us review the more important first aid procedures:

THE MOST IMPORTANT THING YOU CAN DO FOR A SERIOUS INJURY IS DIAL 911.

Get first aid for all wounds, even minor ones.

Stop severe bleeding with direct pressure on the wound, preferably with a sterile pad or clean cloth. Use rubber gloves for protection if available. There should be a pair in the first aid kit. Inspect it regularly and replace used supplies.

Irrigate eyes that have been splashed with concrete and remove foreign particles with a clean bit of cloth. If necessary, get proper medical attention.

If you can remember these few rules, you will be able to act in a mature, responsible way during an emergency.

SAFETY REMINDER: FIRST AID CASES ARE NOT CHARGEABLE TO YOU OR THE CREW. DO NOT BE AFRAID TO GET PROPER MEDICAL ATTENTION.

By: Mel Rosas – Reliable Safety Solutions

~~~~~ BIRTH ~~~~~

**Luke Williams Hilton born 1/20/06 to Ric & Leigh Hilton, Cashion Electricians, Columbia  
Grandparents: John & Debbie Williams; Great Grandparents: Eddie & Rosa Williams**

**WELCOME NEW MEMBERS**

**DIXIE HEATING & COOLING CO. — JOHN W. “BILLY” MARSH — COLUMBIA  
HONEYWELL INTERNATIONAL, INC. — BILL COOGLER — COLUMBIA  
I-SYS CORP. — TRAE FACENTE — CHARLESTON  
TRAMMELL & CO.— MIKE TRAMMELL— SPARTANBURG**

**MAKE PLANS FOR THE 15<sup>th</sup> ANNUAL  
SWATTER - SNAGGER - SHAGGER  
GOLF AND FISHING SCHOLARSHIP TOURNAMENT  
JUNE 2,3,4, 2006**

# MCASC WINTER RETREAT AGENDA

MARCH 2 - 5, 2006 - Marriott Resort at Grande Dunes, Myrtle Beach, SC

**IF YOU ARE INTERESTED IN ATTENDING AND HAVE NOT REGISTERED OR BOOKED A HOTEL ROOM RESERVATION, PLEASE CALL THE MCASC STATE OFFICE AT (803) 731-0390 FOR AVAILABILITY**

## TENTATIVE AGENDA

### Thursday, March 2<sup>nd</sup>, 2006

|                 |                                               |                       |
|-----------------|-----------------------------------------------|-----------------------|
| 4:00 PM – Until | Hotel Check In                                | Marriott Grande Dunes |
| 4:00 PM – Until | Hospitality Suite Open (Heavy Hors D'oeuvres) | Room TBA              |

### Friday, March 3<sup>rd</sup>, 2006

|                       |                                                                                                      |                                                  |
|-----------------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------|
| 8:30 AM - 9:00 AM     | Regal Continental Buffet Breakfast                                                                   | Tides 1 (Main Level)                             |
| 9:00 AM - 10:30 AM    | Workshop "A Contractor's Diet:<br>How To Get Lean" By: Martha-Ann Dailey                             | Atlantic 3 (Main Level)                          |
| 10:30 AM – 12:00 Noon | Workshop "Staying In The Moment With Husbands,<br>Wives, and Business Associates" By: Dr. Mary Frame | Atlantic 3 (Main Level)                          |
| 12:00 Noon – 1:00 PM  | Lunch                                                                                                | Tides 1 (Main Level)                             |
| 1:00 PM – 2:30 PM     | "Interactive Legal Workshop"<br>By: Dan Brailsford, Esquire                                          | Atlantic 3 (Main Level)                          |
| 2:30 PM – 4:00 PM     | Workshop "Being A Better Contractor Tomorrow<br>Than You Are Today" By: Mike Trammell, CPA           | Atlantic 3 (Main Level)                          |
| 4:00 PM - 6:00 PM     | Hospitality Suite Open                                                                               | Room TBA                                         |
| 6:00 PM - 6:30 PM     | Past Presidents' Meeting                                                                             | Room TBA                                         |
| 7:00 PM—Until         | Supper, Shagging with Sea Cruz & Silent Auction                                                      | Myrtle Beach Shrine Club<br>(9589 N. Kings Hwy.) |
| After Dinner Until    | Hospitality Suite Open                                                                               | Room TBA                                         |

### Saturday, March 4<sup>th</sup>, 2006

|                    |                                                                                                             |                                        |
|--------------------|-------------------------------------------------------------------------------------------------------------|----------------------------------------|
| 9:00 AM – 9:30 AM  | Open Business Meeting                                                                                       | Heron (Lower Level)                    |
| 9:30 AM – 11:00 AM | Board of Directors Meeting                                                                                  | Osprey (Lower Level)                   |
| 12:00 Noon         | Golf Tournament: \$109.00 Per Person<br>(Modified Shotgun Start)<br>All Others Afternoon Free On Your Own!! | Grande Dunes                           |
| 4:00 PM - 6:30 PM  | Hospitality Suite Open                                                                                      | Room TBA                               |
| 7:00 PM            | Dinner (All Attendees As A Group)                                                                           | Collectors Café<br>(7726 N Kings Hwy.) |
| After Dinner-Until | Hospitality Suite Open                                                                                      | Room TBA                               |

### Sunday, March 5<sup>th</sup>, 2006

|          |                 |                       |
|----------|-----------------|-----------------------|
| 11:00 AM | Hotel Check-Out | Have a Safe Trip Home |
|----------|-----------------|-----------------------|

EIGHTEENTH ANNUAL  
GEORGE W. BRYCE, JR. MEMORIAL GOLF TOURNAMENT

THE EIGHTEENTH ANNUAL GEORGE W. BRYCE, JR. MEMORIAL GOLF TOURNAMENT  
WILL BE HELD ON FRIDAY, MAY 5, 2006 AT OAKDALE COUNTRY CLUB IN FLORENCE, SC.

TEE-OFF BREAKFAST AT 8:30 AM  
SHOTGUN START AT 10:00 AM  
NINETEENTH HOLE AND AWARDS AT COMPLETION OF PLAY

AWARDS, GOOD FOOD, GOOD FELLOWSHIP

WE WILL AGAIN THIS YEAR BE FORGOING DOOR PRIZES AND WILL MAKE A CONTRIBUTION TO THE MCASC SCHOLARSHIP FUND. LAST YEAR WE SENT THE ASSOCIATION A CHECK FOR \$1000 WHICH WAS TO BE EARMARKED FOR A TECHNICAL EDUCATION STUDENT IN ONE OF OUR TRADES AND WAS TO REMAIN IN THE PEE DEE AREA. WE WOULD CERTAINLY LIKE TO BE ABLE TO INCREASE THAT AMOUNT THIS YEAR.

PLEASE MAKE PLANS NOW TO ATTEND AND LET'S SWING THE CLUB FOR EDUCATION AND KEEP OUR TRADES ALIVE. PLEASE RETURN THE COMPLETED FORM AND FEE OF \$65.00 BY APRIL 17, 2006 TO:

PEE DEE AREA GOLF TOURNAMENT  
P.O. BOX 311  
FLORENCE, SC 29503

NAME: \_\_\_\_\_ HANDICAP \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
PHONE NUMBER \_\_\_\_\_  
COMPANY \_\_\_\_\_

PLEASE ACCEPT OUR CHECK IN THE AMOUNT OF \$ \_\_\_\_\_ TOWARDS A GIFT TO THE SCHOLARSHIP FUND.

ONE ENTRY PER FORM. PLEASE DUPLICATE FORMS FOR ADDITIONAL PLAYERS FROM YOUR COMPANY. PLEASE BE SURE TO INCLUDE YOUR HANDICAP. ALL PLAYERS ARE ASKED TO CHECK IN AND PICK UP NAME TAGS BEFORE GOING TO THE DRIVING RANGE OR PUTTING GREEN.

LADIES ARE INVITED TO PLAY AND FOURSOMES WOULD BE APPRECIATED. IF YOU CHOOSE TO BRING YOUR OWN TEAM, PLEASE SUBMIT AN ENTRY FOR EACH PLAYER AND RETURN TOGETHER.

REMEMBER, ALL ENTRIES MUST BE RETURNED BY APRIL 17, 2006.

THANKS,

DARLENE MCGEE  
TOURNAMENT COORDINATOR

TO AVOID CONFUSION THE MORNING OF THE TOURNAMENT, WE ARE ASKING ENTRY FEES BE SENT ALONG WITH THE FORM. THANKS

**Mechanical Member:  
Columbia Cooling & Heating Co., Inc.**

Columbia Cooling & Heating Co., Inc. (Columbia Cooling) was started in 1947 as a division of Columbia Lumber and Manufacturing Company. The company started out as a distributor and dealer for Chrysler Corporation's Airtemp Division in the central region of South Carolina. In 1960, the company was set up as a separate corporation. Mr. "Mac" (Reece McWilliams, PE) started with the company in 1947 and is still active in the business as its chief executive officer. His son, Robert McWilliams, PE, joined the business in 1982 as a project manager and became its president in 1992.

Columbia Cooling specializes in commercial and industrial mechanical contracting and has an unlimited license in both South Carolina and North Carolina. The company furnishes and installs HVAC equipment, ductwork, and piping for both "plan-spec" and "design-build" jobs. In addition, Columbia Cooling has a service department to meet the HVAC maintenance needs of its customers.

During the past 59 years, Columbia Cooling has strived to make and keep satisfied customers by providing prompt service and quality workmanship and completing contracts on schedule. Recently completed projects include the Lexington Medical Center Business Services Building, Busbee Middle School, Lexington United Methodist Church Addition, and PYA Office Addition.

***Columbia Cooling & Heating Co., Inc.  
PO Box 284, Columbia, SC 29202  
2320 Wayne Street, Columbia, SC 2901  
Phone: 803.765.0430 Fax: 803.779.0027***

**Congratulations to our next Associate & Mechanical Members who will be highlighted in the upcoming issue of "The Tool Box":**

**Metro Electric Co., Inc. — N. Charleston  
Hertz Equipment Rental — Columbia**

**FEBRUARY/MARCH 2006 MONTHLY AREA MEETINGS**

**PIEDMONT AREA**

Monday February 13, 2006 @ 6:00 PM (**Note: Date Change**)  
Location: Holiday Inn, Augusta Rd@ I-85, Greenville  
Sponsored By: AAA Supply

**Topic:** Ann Fesperman, Upstate Workforce Investment Board & Barry Benson, Spartanburg Tech will present a program on "Registered Apprenticeship Training and How It Can Positively Impact Your Company"

**PEE DEE AREA**

Thursday, February 16, 2006 @ 6:30 PM  
Location: Red Bone Alley, Florence Mall, 1903 W. Palmetto St.  
Sponsored By: Carrier Enterprises & North Strand Mechanical

**Topic:** Danny Adams, SC Market Manager For Carrier to present a program on "Department of Energy 13 Seer Mandate"

**COASTAL AREA**

Thursday, February 23, 2006 @ 6:30 PM  
Location: James Island Yacht Club, James Island  
Sponsor: Ferguson Enterprises

**COASTAL AREA OYSTER ROAST**

**MIDLANDS AREA**

Thursday, March 2, 2006 @ 6:00 PM  
Location: N/A  
Sponsored By: N/A

**CANCELLED DUE TO WINTER RETREAT**



P.O. Box 384, 29202  
1504 Morninghill Drive  
Columbia, SC 29210  
Phone: (803) 772-7834  
Fax: (803) 731-0390  
E-mail: [mflowers@mcasc.com](mailto:mflowers@mcasc.com)  
[www.mcasc.com](http://www.mcasc.com)

***Serving mechanical contractors in  
South Carolina since 1912.***

**MCASC Executive Board & Staff**

**Darlene McGee, President**  
**Steve Brewer, Vice-President**  
**Henry Poplin, Treasurer**  
**Ned Forsberg, Secretary**  
**Mike Hough, Associate President**  
**Mona Flowers, Managing Director**  
**Carol Fore, Administrative Assistant**

**Mechanicals make it happen -  
Be part of the best!**

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**MEMO TO ALL MEMBERS**

(FROM CHARLENE MEETZE, VOLUNTEER COORDINATOR, WORKERS' COMP STUDY)

At the January Midlands Area Monthly Meeting, we had a brainstorming session over our frustration about the growing trend toward negative workers' comp rulings. Frank Knapp suggested that we gather "real life" stories for use in addressing this issue. More often than not, a simple idea leads to a simple solution. So, with your help and support, I will set sail to collect this data and then develop a special committee of members to formulate a plan of action.

In this regard, I need the "real life" stories. I need to gather an overview of any of the workers' comp cases that you may have experienced over the last two years that were not handled in the best interest of all parties involved. The information should contain, the carrier who handled the case, the case number and an overview of the details of the case. Additionally, please check with your carrier to determine if this affected your experience mod, as this would also be helpful information. Please include a contact person at your office whom I can call with questions. When this information is compiled, we will not include the name of our companies or certainly the employee's name. The data will be represented as collected by the Mechanical Contactor's Association for utilization in our plan of action.

I can be contacted by phone at 803-781-3399; email: [ccmeetze@bellsouth.net](mailto:ccmeetze@bellsouth.net) or Charlene Meetze/MCA, P. O. Box 1577, Irmo, SC 29063.