



The Tool Box

Serving the Electrical, HVAC & Plumbing Industries Since 1912

Volume 5, Issue 95 June 1, 2008

Reduce The Need For Litigation By Doing Things Right By Tom Frisby - www.frisbygroup.org

I am told that in the early days of the Commonwealth of Massachusetts, lawyers were banned as being disruptive to a civilized culture. More recently, Newt Gingrich suggested that companies go overseas to avoid costly class act litigation in the United States, and recommended restrictions on jury awards, which might in turn restrict the number of lawyers practicing today.

I doubt that, because currently there are more practicing lawyers in the United States than in Japan and all the nations in the European Union combined.

But this is not a “bash the lawyers” column. There is and always will be a need for reputable attorneys, especially in the construction industry. But there are things we can do to reduce that need.

When I was once asked by Minoru Yamasaki, architect of the New York World Trade Center, how to avoid litigation, my advise was:

- Know the right thing to do.
- Make sure your employees know the right thing to do.
- Do the right thing.
- Document that you did.

So simplistic and fundamental is this advice that it seems unnecessary. Yet much of the practice of the legal profession involves dealing with conflict arising from drawings that were not done right, roofs that leak and HVAC systems that don't balance because something wasn't done right. If a smidgen of the money spent in resolving legal disputes was spent in making sure your company was doing things right, everyone would be winners.

If we would all accept accountability, I wonder what would happen to disputes. If the owner accepts responsibility for the quality of the contract documents instead of ducking behind risk transference and no damage of delay clauses, and if contractors accept their accountability for workmanship and their labor force, then they are doing it right. And doing it right and accepting accountability for doing so goes a long way toward reducing the need for attorneys.

People often say to me, “We have legal problems in the construction industry.”

I say, “No, we have management problems for which we seek legal solutions.”

You don't need a lawyer to help solve a conflict unless you have created a conflict. Reduce the conflicts, reduce the lawyers.

But I wonder how often the twin wisdom of “doing it right and accepting accountability” attend board meetings and staff meetings of owners, designers and contractors. I wonder about the longevity of the construction superintendent who says to his boss, “We overran this project because we just didn't have the workforce, we didn't do the planning or the quality,” instead of “The engineer screwed up, let's sue.”

(Continued on page 3)

INSIDE THIS ISSUE:

<i>Clarkson Industrial Mechanical Member Article</i>	2
<i>June Birthdays</i>	2
<i>Safety Tip</i>	3
<i>Page 1 Article Continued</i>	3
<i>Congratulations MCASC</i>	
<i>Scholarship Recipients</i>	4
<i>Welcome New Members</i>	4
<i>Condolences</i>	4
<i>Concerns</i>	4
<i>Anniversaries</i>	4
<i>Upcoming Events</i>	4
<i>Santee Sponsors</i>	5
<i>MCASC Summer Convention</i>	
<i>Hotel Reservation Form</i>	6
<i>MCASC Registration</i>	7,8
<i>Sponsorship Opportunities</i>	9
<i>2008 Training Courses</i>	
<i>Registration Form</i>	10
<i>Keenan & Suggs, Inc.</i>	
<i>Associate Member Article</i>	11
<i>Area Meeting Calendar</i>	11
<i>Vision/Mission Statement</i>	12



MCASC

154th

Summer Convention

July 31-Aug. 3, 2008

Daufuskie Island

Resort & Breathe Spa

Daufuskie Island, SC

MCASC

Registration Forms &

Sponsorship

Opportunities

See Pages 6-9

INVITATIONS

HAVE BEEN

MAILED



Mechanical Member: CLARKSON INDUSTRIAL

Clarkson Industrial Contractors was founded in Fall River, Massachusetts by two brothers in 1947 working as machinery erectors and maintaining machinery in textile plants. Eventually the company created a new enterprise in Cowpens, South Carolina. Mr. David Rinz purchased 'Clarkson Brothers' in 1988. Now named 'Clarkson Industrial', we have continued a tradition of "one smooth move after another."

Clarkson is an international leader in the installation of industrial machinery and single source relocation. Clarkson has ensured efficiency, precision, integrity, and experience to customers for 20 years now. With continued growth and development, four divisions have been established to provide 'turn key' operations to any potential customer.

Clarkson's four divisions: Millwright/ Rigging, Electrical, Mechanical/Custom Shop Fabrication, & Services. We are proud to have served industries in the following categories: automotive, textiles, food and beverage, plastics, aluminum, extrusion and film industry.

From local jobs in South Carolina to working with companies overseas, Clarkson today continues those same relationships which have been built on a solid foundation. Clarkson continues to foster new customer relationships and grow to where we are today.

With international resources and an unsurpassed commitment to customer service, Clarkson Industrial is a company for now and the future.

Contact us for further information by visiting us on line at www.clarkson-inc.com
or call us directly at 1-800-633-6647.

**Clarkson Industrial
Post Office Box 8489
Spartanburg, SC 29305-8489
Phone: (800) 633-6647 Fax: (864) 574-0463**

JUNE BIRTHDAYS

Clarice Lamb	6/1	Honorary Life Member	Wife of Russell
Duwayne Jacobs	6/3	R. C. Jacobs, Inc.	
Roy Jacobs	6/4	R. C. Jacobs, Inc.	
Amy Teas	6/6	Smith & Stevenson, Inc.	Wife of Buz
Bill Campbell	6/9	Carrier Enterprises	Husband of Anne
Pat Hough	6/10	Gateway Supply Co., Inc.-Columbia	Wife of Mike
Naomi Caswell	6/11	W. O. Blackstone & Co.	Wife of Lewis
Lynda Ferriott	6/12	Smith & Stevenson, Inc.	
Gary Kirkland	6/14	W. N. Kirkland, Inc.	
Rod Allen	6/15	H. R. Allen, Inc.	
Florence Miller	6/16	City Plumbing Co. of Florence, Inc.	Wife of Richard, Jr.
Dan Cartin	6/17	C. R. Hipp Construction, Inc.	
Hubert "Jr." Gasque	6/18	Gasque Plumbing Co., Inc.	
Harrison King	6/24	James M. Pleasants- Greenville	
Bobby Belt	6/24	Bobby Belt Plumbing Co., Inc.	
Mike Hough	6/25	Gateway Supply Co., Inc.-Columbia	
Dr. Mary J. Frame	6/27	Human Resource Development	
Mona Flowers	6/28	MCASC State Office	
Lewis Cole	6/28	AAA Supply, Inc.	

*Happy Birthday Members! We Would Like To Announce Yours.
Please call the Birthday Hotline at 803-772-7834 or Email to mflowers@mcasc.com*

“Tool Box Talks” - Safety Tip**THE TRUE DANGER OF CONFINED SPACES**

Just how dangerous are confined spaces? Aren't all the warnings and procedural checks simply overkill? Hardly! Think about this: According to a study performed by Safety Sciences, the following types of confined space incidents resulted in injuries and/or fatalities:

<u>Type of Event</u>	<u>Number of Events</u>	<u>Number of Injuries Only</u>	<u>Number of Fatalities</u>
Atmospheric Conditions (lack of oxygen)	80	72	78
Explosion or Fire	15	49	15
Explosion or Fire at Point of Entry	23	20	32
Electric Shock	11	2	9
Trapped in Unstable Material (cave in)	16	0	16
Struck by Falling Objects	15	1	14

These numbers should tell you something:

- Fifty four % of the people exposed to oxygen deficient conditions died.
- For every fire within a confined space, one person died.
- Fire at the point of entry caused multiple fatalities in a single event.
- Cave-ins left 100 % of the victims dead.

Still think the safety rules pertaining to confined spaces are overkill? It is important to know what you are getting into. Has the space been recently inspected by certified industrial hygienist, marine chemist or shipyard competent person? Have instruments been used to determine the presence or absence of combustible or flammable vapors? Do these instruments show the oxygen level to be between 19.5 and 22%? Is a "safe for hot work/safe for workers" permit required? Are the conditions of the permit or certificate being followed to the letter?

Are the contents of the space stable? Construction workers beware. Confined spaces are not limited to tanks and the like. Trenches, utility vaults, and large diameter pipelines all present similar dangers. In fact, trench cave-ins are a leading cause of construction fatalities.

Confined space work is dangerous. However, it can be done safely if appropriate precautions are taken. The hazards in most cases are invisible, so *take* those precautions before entering.

Take the Confined Spaces course for construction or general industry at the RSS Virtual University for only \$20: RSSsafety.360training.com.

RSS Safety, LLC

1122 Industrial Drive, Suite 109, Matthews, NC 28105

Telephone (704) 844-2519 Fax (704) 844-0291

(Continued from page 1)

Accountability matters:

Too often lawyers jump in to help clients dodge the financial bullet of accountability instead of being involved in an advisory capacity to help in the avoidance of that bullet. Now, there is a role for the attorney: on the front-end of projects advising clients on the avoidance of legal risks through performance and accountability.

I Ching wrote, several thousand years before the birth of Christ, that greatness involved no major problems. What he meant was that great leaders caught problems while they were small and took action to prevent them from growing big.

The same applies in construction. On projects we partner, the parties agree to put on the table any issue or conflict in real time and to resolve the issue no later than 30 days. The idea is to clean the slate each month, thereby forcing the parties to identify and resolve problems while they are small. When decisions can be made by the team to prevent or mitigate damages while damages are still relatively small, the parties can usually resolve their own problems. It is when the damages are large that we turn to the judicial systems to resolve the conflicts.

Congratulations MCASC Scholarship Recipients

The Mechanical Contractors Association of South Carolina Is Pleased To Announce
Our Six (6) Scholarship Recipients for the 2008-2009 School Year.

They are:

Lauren Lorraine Bailey (daughter of MCASC Member Pete Bailey, C. R. Hipp Construction). Lauren is attending the University of South Carolina. Lauren received the MCASC Scholarship Award.

Taylor J. Champion (son of MCASC Member Jimmy Champion, Waldrop, Inc.). Taylor will be attending Clemson University. *Taylor* received the Piedmont Area MCASC Scholarship Award.

Jason Ellis Buck (grandson of MCASC Member Randy Harley, Metro Electric). Jason is attending Coastal Carolina University. Jason received the MCASC George W. Bryce, Jr. Memorial Scholarship Award.

Justin James Gable (son of MCASC Member James Gable, Meetze Plumbing). Justin is attending the University of South Carolina. Justin received the MCASC Scholarship Award.

Thomas B. "Bo" Minor, Jr. (son of MCASC Member Tom Minor, G-M Mechanical). Bo will be attending The Citadel. Bo received the Piedmont Area MCASC Scholarship Award.

Alyssa Maree Simpson (daughter of MCASC Honorary Life Member Al Simpson). Alyssa will be attending Clemson University. Alyssa received the MCASC Scholarship Award.

Concerns

Steve Caswell - W. O. Blackstone, Columbia

Doris Miller - City Plumbing Co., Florence

Happy Anniversary

Mr. & Mrs. Raymond DeAntonio - 6/8

Mr. & Mrs. Wyman Sox - 6/21

Upcoming Events

The Santee Scholarship Tournament

June 6-8, 2008

Quality Inn & Suites, Santee, SC

MCASC Summer Convention

July 31 - August 3, 2008

Daufuskie Island Resort & Breathe Spa
Somewhere Between Savannah & Hilton Head
See Pages 6-9 For Information

Welcome New Members

Stan Linker - Sunbelt Rentals
Anderson, SC

Art Welling - Condustrual, Inc.
N. Charleston, SC

Karen Linden - Central Controls, Inc.
West Columbia, SC

Jerry Shamroe - Ivester, Inc.
Greenville, SC

Bob Newbill - Farrell Chevrolet
Spartanburg, SC

David Dunn - Pro Source Supply
Greenville, SC

Sean Thornton - Kudzu Staffing
Piedmont, SC

Condolences

Mrs. Sybil Clune & Family
On the loss of Husband & Father
Jay Clune
Parker Insulation, Charleston

2008 Santee Swatter-Snagger-Shagger Weekend



Tournament Sponsors



**MCASC GREATLY APPRECIATES THE FOLLOWING COMPANIES
GENEROUS SUPPORT OF THE SANTEE SCHOLARSHIP TOURNAMENT.**

MANY THANKS FOR YOUR SUPPORT!

AAA Supply Co., Inc.	H. R. Allen, Inc.
American Stainless	Hajoca Corporation
Anvil International, Inc.	Hill Plumbing & Electric Co., Inc.
Atlantic Electric Company	Hoffman & Hoffman, Inc. - Charleston
Atlantic Occupational Health, Inc.	Hoffman & Hoffman, Inc. - Columbia
B & L Electric Company	Imperial Metals
BB&T/ Boyle-Vaughan Insurance	James M. Pleasants Co., Inc. - Columbia
Boykin Contracting, Inc.	James M. Pleasants Co., Inc. - Greenville
Bryce Mechanical Contractors, Inc.	John J. Kirlin Company, Inc.
Burkett Electric & Electronic Systems	Kohler
C. C. Dickson Company	Lennox Industries
C. R. Hipp Construction, Inc.	Love Chevrolet Company - Fleet Department
Carolina Air & Water Balancing Co.	Mayer Electric Supply - Charleston
Carolina Insulation Contractors, Inc.	McCartha, Cobb & Associates, Inc.
Cashion Electricians, Inc.	Meetze Plumbing Company, Inc.
Cayce Company, Inc.	Metro Electric Company, Inc.
Chapman Company	NIBCO, Inc.
Charlotte Pipe & Foundry Co.	R. C. Jacobs, Inc.
City Plumbing Company of Florence, Inc.	RepSouth
Control Management, Inc.	Sanitary Plumbing Contractors, Inc.
Cregger Company, Inc.	Seastrunk Electric Company, Inc.
Critical Components, Inc.	Self's Heating & Air Conditioning, Inc.
Cullum Mechanical Construction, Inc.	Shealy & Sons Electric Company, Inc.
Easley Mechanical	SIFCO Mechanical, Inc.
East Coast Metal Distributors, Inc.	Smith, Kesler & Co.
Eastern Industrial Supplies, Inc.	Smith & Stevenson, Inc.
ECK Supply Company	State Water Heaters
Epting Distributors, Inc.	Stover Mechanical, Inc.
Ferguson Enterprises, Inc. - Charleston	Summerville Mechanical, Inc.
Ferguson Enterprises, Inc.-Columbia/Florence	Thermal Resource Sales
Ferguson Enterprises, Inc. - Greenville	Transworld, Inc.
Freeman Mechanical, Inc.	Triad Mechanical Contractors, Inc.
G-M Mechanical Corporation	Victaulic Company of America
Gasque Plumbing Co., Inc.	W. O. Blackstone & Company, Inc.
Gatch Electrical Contractors, Inc.	Waldrop, Inc.
Gateway Supply Co., Inc. - Columbia	Walker White, Inc.
H & H Representatives	Zurn Industries

DAUFUSKIE ISLAND RESORT & BREATHE SPA

Guest Reservation Form

Group: Mechanical Contractors Association of South Carolina **Guest Room Block: July 30th – August 3rd**
Group Date: July 31st, 2008 to August 3rd, 2008 **Cut-Off Date: July 11th, 2008**

Group Room Rates are available 3 days pre and post conference dates

Special guest room rates have been arranged for the above event. The rates quoted below are per Inn room or two bedroom cottage or villa, per night and include accommodations. All taxes and the Resort Guest Service Fee are additional. The Resort Guest Service Fee is \$10.00 per night & includes luggage and golf bag handling, bellman and housekeeping staff gratuities, daily housekeeping, on property shuttles, croquet and lawn bowling, chip and putt course, in room coffee, use of the pool and fitness facilities at the Beach Club, wireless internet access, local & 800 phone calls. All other amenities and recreation are at an additional charge per our published resort rate card. For the convenience of guests traveling around the resort, four-passenger cottage carts are available for rent at a Group Rate.

Please circle preferred accommodation and rate--Ocean Front Cottages reserved on a first-come, first-served basis.

Ocean Front Inn Room - SOLDOUT **Ocean Breeze Deluxe Cottage - SOLDOUT** **Ocean Front Deluxe Cottage - SOLDOUT**
 Rate: \$149.00 Rate: \$299.00 (2 bedrooms) Rate: \$369.00 (2 bedrooms)

Easter Beach Villa - SOLDOUT **Ocean Front Standard Cottage - Only 3 Left** **CALL MONA AT STATE OFFICE TO BOOK**
 Rate: \$369.00 (2 bedrooms) Rate: \$299.00 (2 bedrooms)

Cottage Cart Rental: \$ 30.00 per day, per cart **SOLD OUT** **Quantity Requested:**

Arrival Date _____ Ferry Arrival Time _____

Departure Date _____ Ferry Departure Time _____

Ferry Reservations are Required. If you do not know your arrival or departure time now, please contact the Dispatch Office at 843-341-4870 as soon as your travel plans are complete.

Name: _____ Home Address: _____

Day Phone: _____

Evening Phone: _____

Fax No.: _____ Email Address: _____

Room Occupants Name(s): (1) _____ (2) _____

Please Print

(3) _____ (4) _____

No. Adults: _____ No. Children (infant to 4) _____ (5-12yrs) _____

Name Room Mate (same bedroom) _____

Name Room Mate (different bedroom, same cottage)** _____

**This field is required if requesting a cottage or villa.

An advance deposit of one night's rate per Inn Room/ Cottage Bedroom plus tax is required to guarantee your reservation. **Reservations must be guaranteed by the cut-off date to receive the special group rate. Deposit is refundable if notice of cancellation is received at least 72 hours prior to the scheduled arrival date. If cancellation occurs within this time period, (72 hours) Daufuskie Island will charge the entire stay to your credit card.**

Credit Card No.: _____ Expiration Date: _____
 Visa _____ Master Card _____ American Express _____ Discover _____ Diner's Club _____

Reservation Requested by: _____ Date: _____

On-Line Booking link https://reservations.ihotelier.com/crs/g_reservation.cfm?groupID=74212&hotelID=13172

CALL US AT: 1-800-648-6778

MAIL TO: Daufuskie Island Resort & Breathe Spa
 421 Squire Pope Road
 Hilton Head, SC 29926
 Attention: Resort Reservations

FAX TO: 843-341-8524



For your convenience, you can also book your reservations by emailing us at DI-reservations@daufuskieresort.com, Faxing us at 843-341-8524, Call us at 800-648-6778, or online by visiting our website at www.daufuskieislandresort.com go to Reservations, then Group Reservations and enter Attendee Code **080716MECH**

Escape From Everything To An Island From Everything

The 154th Mechanical Contractors Association of South Carolina Summer Convention



Daufuskie Island Resort & Breathe Spa
Located Somewhere Between Savannah & Hilton Head
July 31 - August 3, 2008

MCASC Registration Form

Please complete form By Friday, July 11, 2008 and fax to
(803) 731-0390 or mail to P. O. Box 384, Columbia, SC 29202

Please List Names of Attendees & Indicate who will be playing Golf, Tennis, Fishing or Poker by circling a (G) for Golf, a (T) for Tennis, a (F) for Fishing or a (P) for Poker by the appropriate names:

Name: _____ G T F P Name: _____ G T F P
 Name: _____ G T F P Name: _____ G T F P
 Name: _____ G T F P Name: _____ G T F P
 Name: _____ G T F P Name: _____ G T F P

Company: _____

Address: _____

City/State/Zip: _____ Phone No.: () _____

Billing Information:

Please Invoice Company: _____ My Check Is Enclosed: _____

Hotel Information: Please Refer To The Enclosed Reservation Form

MCASC attendees will receive a group discounted rate if reservations are made before
Friday, July 11th Please Note: Ferry Reservations Are Required.

An additional \$10.00 per night Resort Guest Service Fee that includes: On Resort Transportation, bellman & housekeeping gratuities, in room coffee, fitness center access, local and 800 phone calls, wireless internet in the cottages and Inn, beach and lawn games and the services of a dedicated Conference Services Manager will be added to your room billing.

Reservations can be made after the deadline date at regular prices.

Make your reservations by calling: 1-800-648-6778 or emailing DI-reservations@daufuskieresort.com
(Be sure to ask for our Group Rate for Event ID #080716MECH)

Complete the enclosed Hotel Registration Form & Mail or Fax To Daufuskie Island Resort

For more Hotel Information visit their website at www.daufuskieislandresort.com

Cottage Cart Rentals Are Available For A Group Rate of \$30.00 Per Day, Per Cart – Must Reserve

MCASC Fees To Escape From Everything:

Cost: \$375.00 per person, which includes the following:

- Daily Social Gatherings at The Hospitality Suite (hors d'oeuvres and your favorite adult beverages)
- Poker Tournament On Thursday Evening At The Hospitality Suite
- "Smart Alliances For Growing Your Business" Keynote By: Ed Rigsbee, CSP Friday Morning
- "Recent Developments In Payment Bond Litigation" By: Chuck McDonald, Esquire Friday Morn.
- "Legal Aspects Of Purchase Orders And Supply" By: Dan Brailsford, Esquire Friday Morning
- Beach Party To Include: Drinks, Dinner & Lots of Fun For Everyone Friday Evening
- Breakfast Meetings Saturday Morning
- Members Breakfast Saturday Morning
- "Conflict Management The Supply Chain Process" By: Tom Frisby Saturday Morning
- "Documentation And Scheduling On Construction Projects" By: Tom Frisby Saturday Morning
- Ladies Event & Program Saturday Morning
- Past President's Reception & Dinner In The Stoddard Room At Melrose Inn Saturday Evening
- Awards & Farewell Daufuskie Island Breakfast Buffet On Sunday Morning

Note To Parents: The Children Will Join The Adults On Friday Evening For The Beach Party. There Will Be A Planned Event For The Children On Saturday Evening While The Adults Attend The Past President's Reception and Dinner.

Optional Activities:

Golf (Melrose Course): \$95.00 per person plus lunch \$26.16 for a Total of \$121.16
Sat. August 2nd 12:00 Noon Shot Gun. Includes: Green Fees, Cart, Range Balls & Club Storage
*Golf Fees & Lunch will be billed to individual rooms

To Book Personal Tee Times On Other Days Call 1-843-341-8675

Tennis: \$25.68 Per Court For Two (2) Hours (8 clay courts)

Fishing: Four (4) Hour & Six (6) Hour Charters Are Available
For More Details Please See Brochure In Invitation or Call 1-800-686-6996

Daufuskie Island Nature Tours & Water Sports: See Brochure In Invitation

Relax, Meditate and Celebrate Life at Breathe Spa – Please Refer To The Brochure In Invitation
Guests should make their own reservations by calling 1-843-341-8639

Kids Programs

For More Details Call 1-843-341-4800

**For Additional Attractions, Special Events, Shopping, Dining, Golf, Recreation, Etc.,
Please Refer To The Enclosed Daufuskie Island Resort & Breathe Spa Brochure &
Other Literature Or Visit Their Website At www.daufuskieislandresort.com**

**For Additional Information Call
MCASC State Office At (803) 772-7834**

NOTE: A full refund of MCASC Convention Registration Fees will be made on cancellations received prior to Friday, July 11, 2008. After that date, only 50% will be refunded up until Tuesday, July 22, 2008. Substitutions will be allowed.

Your Presence and Presents Are Highly Sought After.... Become a *Sponsor* for the

MCASC 154th Semi-Annual Summer Convention – July 31 – August 3, 2008

Daufuskie Island Resort & Breathe Spa – Located somewhere Between Savannah & Hilton Head

By becoming a sponsor, your presence will be seen and known to all members and associate members through our "Tool Box", website, upcoming meetings, convention materials and events. And your Presents will allow the MCASC Summer Convention to be memorable. Don't miss this wonderful opportunity for you or your company to be promoted during the next couple of months.

DON'T DELAY BECOME A SPONSOR TODAY!

Sponsorship Packages Include the following opportunities. Please choose the one(s) you wish to sponsor, complete the form and fax to Mona Flowers (803) 731-0390.

THURSDAY:

Hospitality Suite	\$1,000.00
Surcies & Prizes	\$500.00

FRIDAY:

Keynote Speaker	\$1,000.00
Educational Workshops	\$1,000.00
Drinks At The Beach	\$1,500.00
Dinner At The Beach	\$5,000.00
Entertainment At The Beach	\$1,000.00
Hospitality Suite	\$500.00
Surcies & Prizes	\$500.00

SATURDAY:

Associate Member's Breakfast Meeting	\$500.00
Past President's Breakfast Meeting	\$500.00
Members Breakfast	\$1,500.00
Educational Workshops	\$1,000.00
Ladies Program	\$500.00
Golf Tournament (2 Sponsors - 1 For Front Nine & 1 For Back Nine)	\$250.00
Tennis Tournament	\$250.00
Childrens Program & Dinner	\$500.00
Cocktail Reception Honoring Past Presidents	\$1,500.00
Dinner Honoring Past Presidents	\$3,000.00
Hospitality Suite	\$500.00
Surcies & Prizes	\$500.00

SUNDAY:

Pick A Winner Awards Breakfast / Open Business Meeting	\$2,000.00
Awards & Prizes	\$500.00

Yes, I Would Be Happy To Sponsor The _____

Please Invoice My Company For: \$ _____ Phone No. _____

Company Name: _____

By: _____ Date: _____

Mechanical Contractors Association of South Carolina
 Post Office Box 384, Columbia, SC 29202-0384
 Phone: (803) 772-7834 Fax: (803) 731-0390
 Email: mflowers@mcasc.com Website: www.mcasc.com



MCASC 2008 COURSE REGISTRATION



COMPLETE AND FAX OR MAIL TO MCASC
 P.O. BOX 384, COLUMBIA, SC 29202
 TELEPHONE #: 803-772-7834 FAX #: 803-731-0390
 EMAIL: mflowers@mcasc.com WEBSITE: www.mcasc.com

NAME: _____

COMPANY: _____

ADDRESS: _____

PHONE: _____ **FAX:** _____

CITY: _____ **STATE ZIP** _____

EMAIL ADDRESS: _____

NAME ON LICENSE: _____

LICENSE NO.: _____ **STATE:** _____

Payment Method

- Please Invoice
 Check Enclosed for \$ _____

NOTE:

All Courses Will Be Held At
 The MCASC State Office
 Training Facility
 1504 Morninghill Drive
 Columbia, SC

NOTE:

WE OFFER A DISCOUNT
 IF YOUR COMPANY REGISTERS
 THREE (3) OR MORE
 FOR THE SAME COURSE.
 SEND 3...THE 4TH IS FREE

NOTICE:

ANYONE FAILING TO WITHDRAW FROM A COURSE
 TWO WEEKS PRIOR TO ITS START WILL BE BILLED
 FOR THE ENTIRE COST OF THE COURSE.
 NO EXCEPTIONS.

PLEASE PLACE A CHECK BESIDE EACH COURSE YOU WISH TO REGISTER FOR:

NC, GA & AL APPROVED

- Piping Tips For Better
 Hydronic Systems
 NC License Types: H-1-I, H-1-II
 October 15, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$175.00 Non-Member: \$225.00

NC, GA & AL APPROVED

- 9 Keys For Successful Service &
 Contracting Businesses
 NC License Types: P-I, P-II,
 H-1-I, H-1-II, H-2, H-3-I, H-3-II
 October 29, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$175.00 Non-Member: \$225.00

NC, GA & AL APPROVED

- Nuts & Bolts For A Profitable
 Service & Replacement Business
 NC License Types: P-I, P-II, H-1-I,
 H-1-II, H-2, H-3-I, H-3-II, FS, FP, IC
 November 12, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$ 175.00 Non-Member: \$ 225.00

NC, GA & AL APPROVED

- Gaining Life-Time Customers
 NC License Types: P-I, P-II, H-1-I,
 H-1-II, H-2, H-3-I, H-3-II, FS, FP, IC
 December 3, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$175.00 Non-Member: \$225.00

NC, GA & AL APPROVED

- Surviving An OSHA Inspection
 NC License Types: P-I, P-II, H-1-I,
 H-1-II, H-2, H-3-I, H-3-II, FS, FP
 December 10, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$175.00 Non-Member: \$225.00

NC, GA & AL APPROVED

- Collections In The
 Construction Industry
 NC License Types: P-I, P-II, H-1-I,
 H-1-II, H-2, H-3-I, H-3-II, FS, FP
 December 17, 2008 - Columbia
 Time: 9:00 AM - 4:00 PM
 Member: \$175.00 Non-Member: \$225.00

**Associate Member:
KEENAN SUGGS, INC.**

KeenanSuggs provides insurance, employee benefits and risk management solutions for individuals and businesses in South Carolina and the Southeast. Directly representing over 70 different insurance companies, our firm is managed in accordance with our VISION, VALUES and MISSION STATEMENT and is one of the largest independent firms in South Carolina. Our services and products range from personal/commercial property and casualty and workers compensation to large group medical plans and employee benefits design and enrollment. Recently, a newly formed subsidiary, Keenan Suggs Bowers Elkins, LLC, has added additional employee benefits offerings such as financial planning, deferred compensation plans, 401K administration and business continuation planning to our menu of services.

Founded in 1949, KeenanSuggs is a unique firm because of our integrated service approach. While offering a complete menu of insurance, employee benefits and risk management services and products, KeenanSuggs also provides a team of CLUs, CPCUs, CISRs, AIAs, former commercial lending banking officers, and former bank executives to analyze your financial needs and exposures. This diverse experience and knowledge provides our clients with the resources to consolidate their insurance and financial solutions in one place.

KeenanSuggs ranks in the top 10% nationally of similar size firms in growth and revenue per employee. In 2007 the firm was selected from over 900 agencies nationwide to be honored as a National BEST PRACTICES Agency.

The client list of KeenanSuggs includes individuals, businesses and professions such as:

- Churches
- Engineering Firms
- Law Firms
- Marinas
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For more information, please visit our website – www.keenansuggs.com or contact John Spratlin at 803-227-4826 or jspratlin@keenansuggs.com for any assistance.

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Columbia, SC 29201-3618
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Congratulations to our next Associate & Mechanical Members who will be highlighted in the upcoming issue of “The Tool Box”:
Carolinas Construction Solutions, Charlotte - Associate Member
Central Controls, Inc., West Columbia - Mechanical Member

SEPTEMBER 2008 MONTHLY AREA MEETINGS

MIDLANDS AREA

Thursday, September 4, 2008 @ 6:00 PM
 Location: MCASC State Office, 1504 Morninghill Dr., Columbia
 Sponsor: John J. Kirilin Company, Inc.

Topic: New Technology For Automating Our Industry
Speaker: Steve Maddox
 Sunrise Technology Group

PIEDMONT AREA

Tuesday, September 9, 2008 @ 6:00 PM
 Location: 8345 Taylor Colquitt Road, Spartanburg
 Sponsor: Waldrop, Inc.

Topic: Seismic Restraint
Speaker: Mike Sturkie
 The Chapman Company

PEE DEE AREA

Thursday, September 18, 2008 6:30 PM
 Location: TBA
 Sponsor: Carolina Insulation Contractors

Topic: Construction Workforce Initiative
Speaker: Steve R. Sanders, PhD, PMP
 Director CICA
 Clemson University

COASTAL AREA

Tuesday, September 23, 2008 6:00 PM
 Location: 4447 Dorchester Road, North Charleston
 Sponsor: ECK Supply Company

Topic: Apprenticeship Training
Speaker: John Autry
 Director of Apprenticeship Programs
 Trident Technical College



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MCASC Vision Statement

The Mechanical Contractors Association of South Carolina (MCASC) will be the leading construction association in South Carolina for specialty contractors and suppliers in the electrical, mechanical (HVAC), and plumbing fields by serving its membership, the industry, and the Community in a vibrant and harmonious fashion.

MCASC Mission Statement

The Mechanical Contractors Association of South Carolina (MCASC) will provide its membership with:

- current business/technical information and support
 - a proactive political/legislative agenda
- a joint industry collaboration to improve relative business practices
- an ongoing effort to offer training opportunities for both professional and craft personnel
 - educational scholarships for deserving students
- the development of industry related career opportunities

The Association's objective for this mission is to enhance the future of the Construction Industry in South Carolina.