



# The Tool Box

Serving the Electrical, HVAC & Plumbing Industries Since 1912

Volume 3, Issue 76 November 1, 2006

## Majoring In The Minors... - By: Boyne McHargue

Here's a test....what are these? Swing of the Quad Cities, Greenville Drive, Springfield Cardinals, Lynchburg Hillcats, Modesto Nuts, Lowell Spinners. Or these? Savannah Sand Gnats, Fort Myers Miracle, Montgomery Biscuits. Or maybe these? Olmecas de Tabasco, Potros de Tijuana, Saraperos de Saltillo.

What do all of these assorted locales have in common? Anything? Well, besides all sharing some strange titles, they are names of minor league baseball teams\*. Yes, these are some of the scattered homes that support the 30 teams of Major League Baseball. How many minor league teams does it take to train and feed the BIGS of the great game? 15? 25? Even 50?

You'd be a little light, there. How about 226? That's right. To put it another way, there are about 6000 minor leaguers working to find their way into one of the 960 major league roster spots. About a 15% chance. And, in any given year, these small town warriors have less than a 1% chance of making the rosters of a World Series team.

Why such an elaborate farm system and massive investment? Why the long, overnight bus rides? Why the goofy marketing promotions in suburbia? Why year-round baseball in unknown places? Development. Growth. And a potential huge payoff. It's all about giving the players with talent and passion *ongoing development, coaching and chances to perform* in game situations.

Most pros don't just walk out of high school or college and slide into a major league starting line-up. In fact, many that do burn out early.

So how about your organization? On a scale of 1-10, how are you doing in the planned, strategic growth of your future leaders? Maybe great, or maybe you see an opportunity here.

Consider the following keys to effective development for your team...

**1. Development must be planned.** Just like any worthwhile endeavor in life, preparation is crucial to future success. Your company or organization will rarely just wander into OZ. "Thinking the future" will always yield a steadier, predictable growth pattern for your team members. Those you lead deserve more planning for *their* futures than they need the time you invest in planning the next company party.

**2. Development must be strategic.** A growth plan for you as a leader or for your organization overall, without clear ties to your vision and mission is simply busy work. A glossy, very expensive TO DO list with little purpose. Personal development for you and your leaders, if it's to impact your organization and move it forward, must mutually support the individual and team purposes.

**3. Development must be given time.** If the goal of growing people is only *the new initiative from corporate for '07*, it is doomed from the start. Development yields few results as a one-time event. What if the Yankees, because of this year's playoff disappointment, decided to eliminate their farm system? Would it save money? Absolutely. Would it simplify their complicated HR system? Most certainly. Would it be the right thing to do? Hard to imagine.

Providing growth, coaching and in-game opportunities must be embedded in your culture. Are your people moving? Changing? Learning? Growing? For your group to remain healthy and dynamic, it must be fed and exercised.

Remember, you're not playing for this inning alone, or even just this game. It is a long season. You can do little to change today. Commit to tomorrow. Design into your people systems the *development mindset* that will pull you into the future.

Whether it's the Charleston Riverdogs, the Everett Aquasox, or the team you lead, development is essential in advancing you from where you are to where you want to be.

\*see [www.minorleaguebaseball.com](http://www.minorleaguebaseball.com)

© Boyne McHargue, 2006. For more than 20 years Boyne McHargue has helped develop leaders. For information on Boyne's consulting and speaking practice, visit [www.aplayersonline.com](http://www.aplayersonline.com) or email him at [boyne@aplayersonline.com](mailto:boyne@aplayersonline.com)

## INSIDE THIS ISSUE:

Bill Kirkland Heating/Air Mechanical Member Article	2
November Birthdays	2
Projects For Bid	3
Top 600 Specialty Contrs.	3
Condolences & Concerns	3
Belated Anniversary	3
Welcome New Members	3
Birth Announcement	3
Bid Forecast	4
Safety Tip	4
Guidelines For A Successful Construction Project	4
2006 Training Course Registration Form	5
Winter Retreat Hotel Registration Form	6
Associate Member Article	7
Sunbelt Marketing, Inc. Area Meeting Calendar	7
Vision Statement	8
Mission Statement	8

## 2007 WINTER RETREAT

### LAKE BLACKSHEAR RESORT & GOLF CLUB

MARCH 15-18, 2007

MAKE YOUR HOTEL RESERVATIONS TODAY!

See Page 6 For Details

**Mechanical Member:  
BILL KIRKLAND HEATING & AIR CONDITIONING, INC.**

I have been self-employed now for 18 years and currently employ 16 people total in the office and in the field on the average. I would like to take this opportunity to mention, as everyone is well aware, our industry has indeed come a long way in the constant fight to improve the level of quality as well as the pay scale in our industry and we still have a long way to go. It is my personal opinion we must continue to push the importance of being a licensed contractor and weed out ones that are unlicensed. It is also my opinion licensed contractors who participate in the unlawful practice of estimating and sub-par mechanical installation should be exonerated from this business of mechanical contracting in an effort to give the mechanical company who goes "by the book" what they deserve.

Being the son of Gary Kirkland and coming from the family tradition of mechanical contracting, I have gotten to know most of my competitors and continue to learn this trade by watching my competitors, estimating against them and most importantly, learning from them some of the "ins and outs" of competitive estimating and contracting.

As a company, we have recently extended our capabilities to some of our valued customers as well as the general public to provide design-build projects including stamped drawings that give us the ability to offer a "turn-key" project. Although we are commercial minded, we still continue to market and provide residential customers as well. Our customer base requires us to travel somewhat throughout the entire state of South Carolina, North Carolina and Georgia as we hold a state mechanical license in each one of these states. In closing, we enjoy the competition even if we find ourselves bidding against my family at W.N. Kirkland Mechanical. Although not as active as we should be in the MCASC, we support the effort and cause of this organization in all aspects and will strive to establish a better presence and support in the years to come.

***Bill Kirkland Heating & Air Conditioning, Inc.***  
***P. O. Box 1420, Roebuck, SC 29376-1420***  
***Phone (864) 573-9426 Fax (864) 573-7186***

***NOVEMBER BIRTHDAYS***

<b>Mike Swindall</b>	<b>11/4</b>	<b>Rental Service Corp.</b>	
<b>Lewis Caswell</b>	<b>11/5</b>	<b>W. O. Blackstone &amp; Co., Inc.</b>	
<b>Mike Kirkland</b>	<b>11/8</b>	<b>W. N. Kirkland, Inc.</b>	
<b>Susan Smith</b>	<b>11/16</b>	<b>Easley Mechanical</b>	<b>Wife of Donnie</b>
<b>Mel Rosas</b>	<b>11/16</b>	<b>Reliable Safety Solutions</b>	
<b>Becky Shields</b>	<b>11/18</b>	<b>W N Kirkland, Inc</b>	<b>Wife of Larry</b>
<b>Sonny Paul</b>	<b>11/19</b>	<b>Noland Company-Florence</b>	
<b>Jim Brewer</b>	<b>11/25</b>	<b>Easley Mechanical</b>	
<b>Randy Jones</b>	<b>11/25</b>	<b>The Chapman Company</b>	
<b>Nancy Hitchcock</b>	<b>11/26</b>	<b>C. R. Hipp Construction, Inc.</b>	<b>Wife of Al</b>
<b>Brenda Gibbs</b>	<b>11/27</b>	<b>Bear Mechanical Services, LLC</b>	<b>Wife of Fred</b>
<b>David Gregg</b>	<b>11/27</b>	<b>C. R. Hipp Construction, Inc.</b>	
<b>Michael Hunter</b>	<b>11/28</b>	<b>Ferguson Enterprises</b>	
<b>Eddie Williams</b>	<b>11/28</b>	<b>Cashion Electricians, Inc.</b>	
<b>Lisa Clark</b>	<b>11/28</b>	<b>Colonial Supplemental Insurance</b>	<b>Wife of Paul</b>
<b>Irma White</b>	<b>11/28</b>	<b>Elliott Davis</b>	<b>Wife of Jim</b>
<b>Sandra DeAntonio</b>	<b>11/29</b>	<b>Transworld, Inc.</b>	<b>Wife of Raymond</b>

*Happy Birthday Members! We Would like to announce yours.  
Please call the Birthday Hotline at 803-772-7834 or Email to [mflowers@mcasc.com](mailto:mflowers@mcasc.com)*

***ELECTION DAY - EXERCISE YOUR RIGHT***  
***Don't Forget To Vote Tuesday, November 7, 2006***

# PROJECTS FOR BID & BID FORECAST

MECHANICAL CONTRACTORS ASSOCIATION OF SOUTH CAROLINA  
P.O. Box 384, Columbia, South Carolina 29202 · 1504 Morninghill Drive, Columbia, South Carolina 29210  
PHONE (803)772-7834 · FAX (803)731-0390 · E-MAIL: mflowers@mcasc.com WEBSITE: www.mcasc.com

OBS TO BE BID THROUGH THE MCASC BID PROCEDURE.  
ALL MECHANICAL CONTRACTORS WHO ARE NOT MEMBERS OF THIS ASSOCIATION BIDDING ON THESE ADVERTISED JOBS ARE INVITED AND URGED TO UTILIZE THE MCASC BID PROCEDURE PUBLISHED HEREIN.  
INFORMATION PUBLISHED BY THE MECHANICAL CONTRACTORS ASSOCIATION OF SOUTH CAROLINA

## NOTES:

1. ALL JOBS LISTED WITHOUT REFERENCE TO THE MCASC FOUR-HOUR DESIGNATION ARE EITHER ZERO OR TWO-HOUR BID JOBS.
2. ALL ASPECTS OF THE MCASC FOUR-HOUR BID PLAN APPLY TO JOBS DESIGNATED AS EITHER ZERO OR TWO-HOUR JOBS WITH THE EXCEPTION OF TIME & BID PROCEDURE OFFICE/SIGNATORY GENERAL CONTRACTOR INTERFACING.

\*MCASC BID PROCEDURE SIGNATORY GC'S INDICATED WITH "O"

## PIEDMONT AREA

CHAIRMAN DESIGNATING COMMITTEE  
DAVID BISHOP TEL: (864) 578-7252 FAX: 578-341

NO JOBS LISTED

## MIDLANDS AREA

CHAIRMAN DESIGNATING COMMITTEE

NO JOBS LISTED

## PEE DEE AREA

CHAIRMAN DESIGN. COMMITTEE	PAUL PREVATTE	JIMMY LEE
WILLIAM L. SELF	G'TOWN, HORRY & MARION	FLO, DAR, DIL, C'FLD & M'BORO
TEL: (803) 432-8519 FAX: 432-3845	TEL: (843) 272-4915 FAX: 272-6071	TEL:(843) 669-8243 FAX: 673-0826

NO JOBS LISTED

## COASTAL AREA

CHAIRMAN DESIGNATING COMMITTEE  
RON RUNYON TEL: (843) 556-5636 FAX: 763-3091

No JOBS LISTED

### Congratulations To MCASC Members Listed In The Engineering News-Record 2006 Top 600 Specialty Contractors

**Cullum Mechanical Construction, Inc. (354)**  
**Gregory Electric Co., Inc. (251)**  
**Johnson Controls, Inc. (3)**  
**Waldrop Heating & Air Conditioning, Inc. (497)**

#### Condolences

**Bob Jacques - Hajoca Corporation**

#### Concerns

**Chris Kirkland**  
**Robbie Stephens - Temporary Services**  
**Mendi McKinley - Cullum Mechanical**

#### Happy Belated Anniversary

**Paul & Cindy Prevatte - October 19**

#### Welcome New Members

**Carlton Holcombe - Summerville Mechanical, Inc.**  
**Summerville, SC**  
**Donn E. Duncan, Sr. - Johnstone Supply**  
**Greenville, SC**  
**Elmer Rogers - Watson Electrical Construction Co.**  
**Charleston, SC**

#### Birth Announcement - AMED Hosp., Anderson

**Hazy Ray Merritt, IV**  
**Born October 23, 2006**  
**9 lbs 6 ozs - 20 Inches**  
**Proud Grandparents: Ray & Sandra Merritt**

November, 2006—December, 2006

DAY JOB NO. 4/HRLOCATION NAME BID DATE TIME

No Jobs Listed

## **“Tool Box Talks” Safety Tip**

### **OSHA Revises Respiratory Protection Standards**

WASHINGTON -- New Assigned Protection Factors (APFs) for respiratory protection programs are being incorporated into the Occupational Safety and Health Administration's (OSHA) respiratory protection standard, the agency announced August 23, 2006.

This APF final rule completes the revision of the reserve sections of OSHA's Respiratory Protection Standard as published in 1998. The Respiratory Protection Standard will now contain provisions necessary for a comprehensive respiratory protection program, including selection and use of respirators, training, medical evaluation, and fit testing.

"This standard helps employers and employees select the right respirator for the job," said Assistant Secretary of Labor for OSHA, Edwin G. Foulke, Jr. "And with the right respirator, employees will have adequate protection to be safe and healthy at work."

APFs are numbers that indicate the level of workplace respiratory protection that a respirator or class of respirators is expected to provide to employees when used as part of an effective respiratory protection program. An APF table is being included in the final standard to guide employers in the selection of air-purifying, powered air-purifying, supplied-air (airline respirator), and self-contained breathing apparatus (SCBA) respirators. (The table is attached to this release).

Employers must follow these new requirements and use APFs to select the appropriate type of respirator based upon the exposure limit of a contaminant and the level of the contaminant in the workplace. Employers select respirators by comparing the exposure level found in the workplace and the maximum concentration of the contaminant in which a particular type of respirator can be used (the Maximum Use Concentration, or MUC). Employers generally determine the MUC by multiplying the respirator's APF by the contaminant's exposure limit. If the workplace level of the contaminant is expected to exceed the respirator's MUC, the employer must choose a respirator with a higher APF.

OSHA's final respiratory standard on APFs will be published in the Aug. 24, 2006 Federal Register.

Under the Occupational Safety and Health Act of 1970, employers are responsible for providing a safe and healthful work place for their employees. OSHA's role is to assure the safety and health of America's working men and women by setting and enforcing standards; providing training, outreach, and education; establishing partnerships; and encouraging continual process improvement in workplace safety and health.

For more information, visit [www.osha.gov](http://www.osha.gov)

**Any job that you are doing becomes hazardous when you forget that SAFETY is the most important part of any job, regardless of what kind of work you do.**

**By: Mel Rosas – RSS Safety, LLC (Note New Co. Name, Address, Etc.)**

**1122 Industrial Drive, Suite 109, Matthews, NC 28105**

**Telephone (704) 844-2519 Fax (704) 844-0291**

### **Guidelines Can Help You Avoid Costly Design Delegation and Other Problems**

If you heard a “horror story” from a peer about how his or her company ended up with huge liabilities related to working with incomplete or vague specifications/plans, how would you approach the topic of design responsibility with your own customers and prospective customers to ensure that the same fate did not befall your company? One place to start the discussion is with “*Guidelines for a Successful Construction Project*,” jointly developed and published by the American Subcontractors Association, the Associated General Contractors of America, and the Associated Specialty Contractors. This best-practices document can be a starting point for talking about how design responsibility is best handled on projects.

“*Guidelines for a Successful Construction Project*” is a comprehensive digital collection of guidelines and forms that provide contractors with critical insights on safety, cooperation, and coordination among different parties at all stages of construction.

“*Guidelines for a Successful Construction Project*” is available online at [www.constructionguidelines.org](http://www.constructionguidelines.org)



# MCASC 2006 COURSE REGISTRATION



**COMPLETE AND FAX OR MAIL TO MCASC**  
 P.O. BOX 384, COLUMBIA, SC 29202  
 TELEPHONE #: 803-772-7834    FAX #: 803-731-0390  
 EMAIL: mflowers@mcasc.com    WEBSITE: www.mcasc.com

**NAME:** \_\_\_\_\_ **COMPANY:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_ **PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP:** \_\_\_\_\_ **EMAIL ADDRESS:** \_\_\_\_\_

**NAME ON LICENSE:** \_\_\_\_\_ **LICENSE NO.:** \_\_\_\_\_  
**STATE:** \_\_\_\_\_

Payment Method

Please Invoice

Check Enclosed for \$ \_\_\_\_\_

**NOTE:**

WE OFFER A DISCOUNT  
 IF YOUR COMPANY REGISTERS  
 THREE (3) OR MORE  
 FOR THE SAME COURSE.  
 SEND 3...THE 4<sup>TH</sup> IS FREE

**NOTE:**

All Courses Will Be Held At  
 The MCASC State Office  
 Training Facility  
 1504 Morninghill Drive  
 Columbia, SC

**NOTICE:**

ANYONE FAILING TO WITHDRAW FROM A COURSE  
 TWO WEEKS PRIOR TO ITS START WILL BE BILLED  
 FOR THE ENTIRE COST OF THE COURSE.  
 NO EXCEPTIONS.

NC, GA & AL APPROVED

Plumbing & Gas Code  
 October 4, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$175.00 Non-Member: \$225.00

NC, GA, & AL APPROVED

Plumbing & Gas Code  
 November 1, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$ 175.00 Non-Member: \$ 225.00

NC, GA, & AL APPROVED

Plumbing & Gas Code  
 December 6, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$ 175.00 Non-Member: \$225.00

NC, GA & AL APPROVED

Mechanical (HVAC) &  
 Gas Code  
 October 25, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$175.00 Non-Member: \$225.00

NC, GA, & AL APPROVED

Mechanical (HVAC) &  
 Gas Code  
 November 15, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$175.00 Non-Member: \$225.00

NC, GA, & AL APPROVED

Mechanical (HVAC) &  
 Gas Code  
 December 20, 2006 - Columbia  
 Time: 9:00 AM - 4:00 PM  
 Member: \$175.00 Non-Member: \$225.00

**TO RENEW YOUR 2007 NORTH CAROLINA LICENSE YOU MUST TAKE  
 4 OF YOUR 6 CE HOURS IN NC CODE CHANGES AND AMENDMENTS  
 (EXCEPT FOR FIRE SPRINKLER LICENSEES)**



Check In time is 4:00 pm, prior to this time accommodations cannot be assured. Check Out time is 11:00 AM.

**Group Name: Mechanical Contractors Association Of SC**

Winter Retreat Meeting Dates: March 15 – 18, 2007

Rate: \$99.00 per room, single/double occupancy (subject to 10% sales tax)

Name (s): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Daytime Phone: \_\_\_\_\_

Accommodations: Number of Occupants: \_\_\_\_\_ Number of Rooms: \_\_\_\_\_  
 (Type of Accommodations Requested – room type not guaranteed):  
 I will arrive on: \_\_\_\_\_ I will depart on: \_\_\_\_\_

Reservations must be received by **February 16, 2007**. After this date, rooms will be confirmed on a space available basis. The above rate will be extended (upon availability) three (3) days prior to your conference and three (3) days after your conference.

***Please guarantee your reservation(s) in the following manner:***

**Advanced Deposit** – Please enclose one night’s room plus 7% state sales tax and 3% local tax. Deposits are refundable if canceled within seven (7) days prior to arrival.

**Assured by Credit Card** – Please fill in an American Express, VISA, Master Card, Discover Card, or Diner’s Club Number, Name of Cardholder and Expiration Date in the spaces provided below.

**RESERVATIONS MUST BE CANCELLED ONE WEEK PRIOR TO ARRIVAL DATE**

**Please Mail Reservations To:**

Lake Blackshear Resort & Golf Club, 2459-H US Highway 280 West, Cordele, GA 31015

**-Call Or Fax To:-**

Telephone (800) 459-1230 or Fax: 229-271-7400

**CREDIT CARD AUTHORIZATION FORM**

*This is an authorization for the above-identified hotel to apply the guest charges to the credit card listed below. After signing, the cardholder assumes the total financial liability, as described for all applicable charges.*

**CREDIT CARD INFORMATION**

(Please attach a photocopy of the front and back of the credit card when returning the completed authorization form)

AMERICAN EXPRESS      DISCOVER      MASTERCARD      VISA

CARD NUMBER: \_\_\_\_\_ EXP DATE: \_\_\_\_\_

**CARD HOLDER AND AUTHORIZED SIGNATURE**

PRINTED NAME: \_\_\_\_\_ SIGNATURE: \_\_\_\_\_

CARD HOLDER PHONE #: \_\_\_\_\_

BILLING ADDRESS: \_\_\_\_\_

**Associate Member: SUNBELT MARKETING, INC.**

It is the mission of Sunbelt Marketing to be the leader in sales of quality products to the plumbing and mechanical markets while producing a good value to the employee shareholders of the company, and superior results for our strategic partners.

Sunbelt Marketing, Inc. was founded in 1976 by Jack Gillfillan as a Buy-Sell Manufacturer's Representative for NIBCO, Inc. Over the years, Sunbelt has emerged into a fully integrated sales, marketing and distribution company representing leading manufacturers in the PHCC industry. Today, Sunbelt is an employee-owned organization with over 2,500 active accounts in the Southeastern and Southwestern United States.

Sunbelt Marketing stocks the broadest array of residential and commercial rough-in products available from a single source in the industry today. We are experts in plumbing and piping. We believe strongly in the "systems" approach creating synergistic sales opportunities for our strategic partners. While we regularly call on the wholesale distributor, we aggressively promote our products to the contractors and specifiers. We believe in total and complete coverage of our sales territories. Sunbelt has become the One Source™ plumbing wholesalers can count on for all their product and service needs.

Sunbelt Marketing, Inc. is one of the largest Manufacturer's Representatives/Master Distributors in the United States. Being a One Source™ supplier has allowed us to achieve a high level of success in our partnerships our customers and manufacturers. Our success in the plumbing industry has come from our ability to identify our customer's needs and quickly adapt our business to fit with our customers.

Sunbelt Marketing, Inc. is proud to be an associate member of the MCASC. Please see our web page for a complete listing of our manufactures. [www.sunbeltmarketing.com](http://www.sunbeltmarketing.com)

**Sunbelt Marketing, Inc.**  
**3255 South Sweetwater Road, Lithia Springs, GA 30122-2838**  
**Area Managers in South Carolina**  
**Tim Ramsey - Cell Phone (828) 446-0232 Email: [tramsey@sminc.net](mailto:tramsey@sminc.net)**  
**Jeff Richardson - Cell Phone (843) 743-6040 Email: [jrichardson@sminc.net](mailto:jrichardson@sminc.net)**

**Congratulations to our next Associate & Mechanical Members who will be  
 highlighted in the upcoming issue of "The Tool Box":  
 Cayce Company - Mechanical Member    Desportes Risk Management - Associate Member**

**NOVEMBER 2006 MONTHLY AREA MEETINGS****MIDLANDS AREA**

Thursday, November 2, 2006 @ 6:00 PM  
 Location: Mill Creek Hunt Club - Bluff Road, Columbia  
 Sponsored By: Control Management

**Topic:** "Bridging The Gap Between Business  
 and Worker's Comp"  
**Speaker:** Jennifer Neese, WC Ombudsman

**PIEDMONT AREA**

Tuesday, November 14, 2006 @ 6:00 PM  
 Location: 430 - A Roper Mountain Road, Greenville  
 Sponsored By: Johnson Controls, Inc.

**Topic:** "Progress Report On Utilization of  
 Prequalification Process"  
**Speakers:** Mark Kirkland, Spartanburg School Dist.  
 Allen Carter, AIA, CBO, Office Of State Engineer

**PEE DEE AREA**

Thursday, November 16, 2006 @ 6:30 PM  
 Location: 149 Hunting Inc. Road, Camden  
 Sponsored By: Self's Heating & Air

**Topic:** "Bridging The Gap Between Business  
 and Worker's Comp"  
**Speaker:** Jennifer Neese, WC Ombudsman

**THANKSGIVING & CHRISTMAS CELEBRATION****COASTAL AREA**

Tuesday, November 28, 2006 @ 6:00 PM  
 Location: 3325 Pacific Avenue, Charleston  
 Sponsored By: Cullum Mechanical

**Topic:** "Bridging The Gap Between Business  
 and Worker's Comp"  
**Speaker:** Jennifer Neese, WC Ombudsman



P.O. Box 384, 29202  
1504 Morninghill Drive  
Columbia, SC 29210  
Phone: (803) 772-7834  
Fax: (803) 731-0390  
E-mail: mflowers@mcasc.com  
www.mcasc.com

***Serving mechanical contractors in  
South Carolina since 1912.***

**MCASC Executive Board & Staff**

Steve Brewer, President  
Henry Poplin, Vice-President  
Chris Cullum, Treasurer  
Darlene McGee, Secretary  
Mike Hough, Associate President  
Mona Flowers, Managing Director

Mechanicals make it happen -  
Be part of the best!

FIRST CLASS  
MAIL  
U.S. POSTAGE  
PAID  
COLUMBIA, SC  
PERMIT NO 750

By the time you receive this month's copy of The Tool Box, most of you who have attended the September/October meetings have seen our presentation of the Vision / Mission that our Task Force and Board have been working on. This Vision / Mission Statement mirrors our By-laws "Preamble and Objectives" in a more vibrant and forward looking format, which if we as individual members will take every effort to meet these mission statements, the future of our Association is very exciting.

*President Steve Brewer*

**Vision Statement**

The Mechanical Contractors Association of South Carolina will be the leading construction association in South Carolina for specialty contractors and suppliers in the mechanical, electrical, and plumbing fields by serving its membership, the industry, and the community in a vibrant and harmonious fashion.

**Mission Statement**

The Mechanical Contractors Association of South Carolina will provide its membership with:

- current business/technical information and support
- a proactive political/legislative agenda
- a joint industry collaboration to improve relative business practices
- an ongoing effort to offer training opportunities for both professional and craft personnel
- educational scholarships for deserving students
- the development of industry related career opportunities

The association's objective for this mission is to enhance the future of the construction industry in South Carolina.